

Consultant Profile

Mentor – Management Coach – Trusted Advisor

Since 2002 John has worked with boards and management teams of non-profit organisations in Australia and New Zealand. John has extensive experience as a non-profit manager, consultant, management coach and mentor to CEO's

John brings more than 20 years knowledge and experience of the unique environment and issues faced by non-profit management teams. Over the past two decades John has been involved in guiding boards, mentoring senior executives, guiding recruitment of senior managers, coaching managers, delivery of front-line management professional development programs and overseeing digital projects. John has successfully guided organisations through program review processes, fundraising projects, feasibility studies, business planning and strategic planning.

John demonstrates superior relationship and stakeholder engagement skills and experience in public speaking, facilitation and board presentations. He has well developed competencies for building trust relationships, founded upon confidentiality and accountability. John's background in project management ensures he has the experience to bring projects in on time and on budget.

John has honed his knowledge based through experience and formal education. He has worked at the coal face, where he has had to work through the issues faced daily by non-profit managers. John does not base his advice on theory; rather on a combination of his own experiences, the collective wisdom of hundreds of people he has worked with and constant, continuous learning from the experiences of a global network of contacts.

Over the past two decades John has developed a deep and wide appreciation of the non-profit sector from his numerous engagements in a wide variety of roles. Even to the extent of returning to a management role during 2017-18, after 15 years of consulting, to ground himself back in the contemporary workplace.

John is a balanced individual with interests in many areas. In addition to his business interests John has experience as an artist and as an art event manager. John has extensive experience of the emerging digital environment, having working knowledge of digital tools, website development, online communities and e-commerce.

Professional Expertise

- Governance
- Executive Management
- Stakeholder Engagement
- Project Management
- Cultural Safety
- Coaching and Mentoring

John Coxon & Associates

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- Consulting and Advising
- Operational Management
- Digital Environments
- Business Development & Marketing
- Systems, Processes and Planning

Education

- Diploma Business Studies, Massey University
- Studies into Quality Management, Massey University
- Studies into Business Psychology, Massey University
- Cultural Safety, Victorian Aboriginal Community Controlled Healthcare Organisation

Achievements

- Successfully implemented a strategy and business plan to form and lead Community South West Ltd, an alliance of non-profit organisations between 2016 – 19. Outcomes included development and implementation of a group purchasing process that successfully saved members between 10% and 20% of their operational expenses and organisation of a conference for non-profit organisations attracting an international panel of guest speakers and more than 700 attendees over two days.
- Developed and facilitated a frontline management program for non-profit managers between 2009 – 12, with additional modules in leadership and project management.
- Was a registered mentor with the Ministry of Social Development, NZ from 2014-16 and successfully worked with ten non-profit organisations to guide them through a capacity building process.
- Was Operations Manager and acting CEO for an Aboriginal Health Care Cooperative during 2017 and 2018, being successful with guiding best practice workplace reporting processes, compliance and accreditation, budgeting, salary review and funding processes, guided planning for renovation and relocation, stakeholder engagement and communication and development of a trainee program.
- Guided the board and management of the NZ Alcohol Drug Helpline through a number of strategic initiatives, including mentoring, coaching, recruitment, development of a new helpline website and ultimately guiding a merger with another service and a redundancy process.
- Worked with Terang & Mortlake Health Service from 2002 – 2013 guiding management development through mentoring, coaching and professional development.
- Worked with Abbeyfield Australia, Abbeyfield Mortlake and Abbeyfield Timboon between 2003 and 2012 guiding boards and management through strategic reviews, guiding management with mentoring and coaching, reviewing programs, guiding fundraising, strategic and business planning and providing staff with professional development.
- Between 2009 – 2012 provided advice to the board and management of Community Connections Ltd, undertook a review of their social enterprise programs and established an employee assistance process during a period of restructuring.

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- Guided the board of Cooida Disability through a recruitment process for two CEO's, provided ongoing mentoring, coaching, mediation and professional development between 2008 – 2013
- Instrumental in the establishment of the NZ Jade Artist Society, served on their committee of management, oversaw development of their digital footprint and was co-organiser of the NZ Jade Artist Awards and exhibition in 2014 and 2016.

The above list represents only a portion of consulting projects I have been retained for over the past two decades. As a mentor I have worked with 12 CEO's and as a management coach I have worked with 382 managers.

Prior to becoming involved with the non-profit sector I gained extensive experience in business development, management, marketing, sales and daily operations of businesses in the printing, photographic and horticultural sectors.

Further insights into John's activities, knowledge and experience may be viewed at –

www.johncoxon.com.au

john_coxon on LinkedIn

john_coxon on Twitter

Johncoxon_mentor_coach on Instagram #BeYouBeYourBest

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